



Trayport makes four new appointments as growth continues

London, 11th November 2008 – Trayport today announces four key appointments to strengthen its electronic trading business globally.

- Adrienne Quinn, appointed Head of Exchange Systems
- Marcel Kay, appointed Head of PR
- Marisa Nimmergut, appointed New Business Manager, Broker Systems
- William Lai, appointed Sales Manager at Trayport, Asia-Pacific region

Edmund Hor, Trayport's Chief Executive, says, "I'm pleased to be able to announce these four appointments. They are an endorsement of the quality and experience of the senior and commercial teams at Trayport and are an important part of our continued expansion. We can now focus on delivering Trayport's next stage of growth & development."

Adrienne Quinn moves to Trayport after being at one of its most significant clients, New Zealand Exchange (NZX). Formerly Business Leader of IT Projects & Strategy for NZX, Adrienne was responsible for IT operations and project delivery of the exchange's major projects (including the implementation of Trayport GlobalVision trading platform) and had been at NZX for five years. During that time, Adrienne worked in several of the exchange business units from Market Data through to Market Relations. She will head the Exchange Systems Business unit which builds trading platforms for exchanges worldwide including the Japanese Oil Exchange (JOX) and NZX for the trading of equities.

Adrienne says, "This is a fantastic opportunity. To be asked to head up Trayport's exchange business, working with some of the world's premier exchanges, is very exciting. I look forward to being able to draw upon all of my and Trayport's experience when working with our exchange clients. Having been in their shoes, I can understand their need for high quality technology within the exchange environment."

Marcel Kay joins Trayport from technology agency, Lewis PR. With over 12 years in the PR industry working for business to business technology companies at some of Europe's leading agencies, his role at Trayport will be to publicise Trayport's business and GlobalVision product portfolio to exchanges, brokers and trader clients worldwide.

"Trayport is a fast growing company with a strong portfolio of products under the GlobalVision brand. I'm looking forward to working with the team to take PR for Trayport on to the next level. I also expect to build relationships with some of our clients to better understand the markets from their perspective and build our brand's strengths further," explains Marcel Kay.

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Marisa Nimmergut moves from her role as Business Development Manager at Allegro Development to take up a business development role with Trayport's Broker Systems Business. Marisa brings considerable knowledge of the energy industry. Before Allegro, Marisa worked as a Relationship Manager at Dow Jones Newswires and her customer liaison experience will also be a great benefit to Trayport in her new role.

Marisa says, "Trayport is a great opportunity. The company has an incredibly talented development and commercial team and I'm looking forward to working with them to help grow the business as well as assist our broker clients expand theirs."

The Trayport team is also strengthened globally with the appointment of William Lai in Hong Kong. William is Sales Manager for Trayport in the Asia-Pacific region. He was previously Director of Sales at Xinhua Finance and also worked at LexisNexis Butterworths. William has 16 years of experience in sales with a track record of training and building outstanding sales teams globally.

"I've now got the best of both worlds - to help shape and develop Trayport's business in Asia-Pacific, whilst at the same time, continuing to expand our sales in the region," adds William.

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